

Join our  
*community*





# Introduction

Medivet is an ambitious and ever-expanding group, we're seeking like-minded practitioners to become part of our community.

Since Medivet was established in 1987, we've always defined ourselves as a Partnership; it's one of our strengths and truly part of our DNA. Our model is a genuine partnership, sharing responsibilities, costs, profits and success.

Our mission is simple: to deliver truly exceptional care to our clients and their pets, when they need it.

We build our community on trust, and as the practitioner you will always decide the best way to care for your patients in a way that suits them.



We have a community of over 1,000 vets including more than 150 Branch Partners who are true equity owners and partners with us. Our unique hub and spoke model allows our partners to offer the highest of clinical care with access to a wealth of knowledge, skills and equipment.



# The benefits of *partnering* with Medivet

- ▶ Our Partnership model is a true Partnership – we share in the costs and profit
- ▶ Even if you have the smallest clinic, joining Medivet will give you access to state of the art equipment and specialists in our group, enabling you to practice as a large hospital – this is made possible through our unique hub-and-spoke model
- ▶ Our Support Centre team will take care of all the non-clinical aspects of running a practice – giving you the option to get involved in as little or as much as you would like to
- ▶ You can take advantage of the skills, knowledge and experience of our entire 1,000-strong vet community
- ▶ You will have a dedicated Clinical Operations team to support you - made up of qualified vets and nurses
- ▶ You will have complete clinical freedom in all aspects of your practice, our community is built on trust.



We'll support you  
in finding the right  
practice whether  
that be a brand new  
start up or one of our  
existing clinics.





## *The process*

We have a dedicated team who will support you throughout the process and be in regular contact to answer any questions you might have.



Stage  
1

## Enquiry

Please visit [medivet.co.uk](https://medivet.co.uk) to enquire about joining our community or email [andrew.tartaglia@medivet.co.uk](mailto:andrew.tartaglia@medivet.co.uk)

Stage  
2

## Introductory phone call

We will set up an introductory phone call between yourself and Andrew Tartaglia, our Head of Branch Partnerships. During this call Andrew will walk you through our Branch Partner model and answer any questions you may have

Stage  
3

## Agree on a location

We will establish which region you are interested in joining and direct your enquiry to our relevant Regional Director to find a suitable practice

Stage  
4

## Valuation

Once we have found you a suitable practice we will work behind the scenes to establish a valuation for the Partnership

Stage  
5

## Finalise the agreement

Once we have agreed on the valuation the relevant Regional Director and Andrew Tartaglia, our Head of Branch Partnerships will finalise the agreement with you and ensure the loan is secured

Stage  
6

## Agree a start date

This is the final stage, once the above stages have been completed we will work with you to agree on a suitable start date



Reena Patel BSc (Hons) BVSc PgC (SAS) MRCVS  
**Branch Partner and Veterinary Surgeon**  
Medivet Pinner and Stanmore

Reena originally joined us as a receptionist at Medivet 24-Hour Hendon. After qualifying as a vet, she wanted to own her own practice – Medivet supported her in doing so. To begin with, she bought into Pinner before then joining forces with another Branch Partner to buy into Medivet Stanmore.

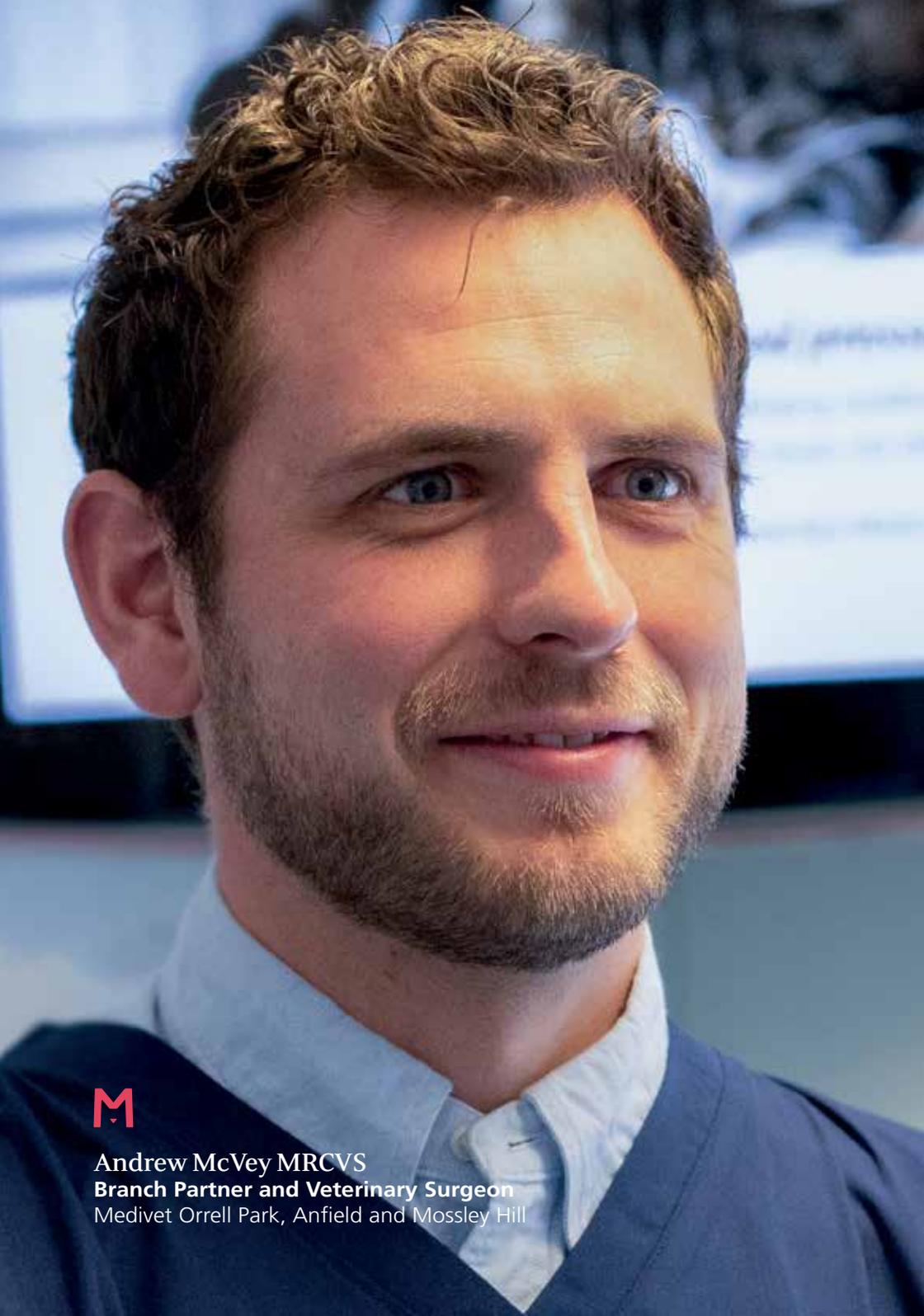
**“I can be a vet pretty much most of the day, I am focusing on the science, the clients and animals - all the bits I really like. I still run the ethos that runs through the clinic, I manage my staff, I take care of the day to day but then all the other important admin stuff – I don’t need to worry about so much – and that gets done to a really high standard as well.”**



Simon Cook MRCVS  
Branch Partner and Veterinary Surgeon  
Medivet 24-Hour Shrewsbury

Pearl Vets joined the Medivet community in 2016. Simon was already working there as a Veterinary Surgeon and had always dreamt of owning his own practice so he joined us as a Branch Partner.

**“They are continually striving for excellence, that’s what they want so their whole model of your hub and spoke is to try and allow a huge variety of practices to have access to top quality equipment, top quality care and that’s reflected in their ethos and everything that they and do.”**



**Andrew McVey MRCVS**  
**Branch Partner and Veterinary Surgeon**  
Medivet Orrell Park, Anfield and Mossley Hill

Andrew's father Bryan sold his practice in Orrell Park to Medivet in 2014. Andrew then went on to purchase a share in the practice and join us as a Branch Partner before then going on to buy further shares in two neighbouring Medivet practices in Liverpool.

**“Writing rotas, paying wages, employment law, buying drugs, running the health plan, all the administrative tasks that would take up an awful lot of time away from being client facing are now done centrally, so that I can focus on just looking after my clients, my staff and making sure the clinic is the way I want it to be.”**



Louise Rayment-Dyble MRCVS  
Branch Partner and Veterinary Surgeon  
Medivet Horsford

Louise and Stuart joined the Medivet community with their practice, All Creatures in 2020. We're now working with them to grow Medivet Horsford into a 24-Hour site.

**“Medivet has enabled us to join a group of 300 plus practices and we have already started to benefit from the things that brings. One of the things we are most excited about is that we are working towards becoming a main centre with the hub and spoke model, which is something that is unique to Medivet.”**

To find out more about *joining our community* or for a confidential chat, please contact:

Andrew Tartaglia,  
Head of Branch Partnerships  
**[andrew.tartaglia@medivet.co.uk](mailto:andrew.tartaglia@medivet.co.uk)**  
**07399 662 863**

