

Join our  
*community*





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MEDIVET

ALWAYS THERE

# Introduction

Medivet is an ambitious and ever-expanding group, we're seeking like-minded practices and practitioners to become part of our community.

Since our establishment in 1987, Medivet has always defined itself as a partnership; it's one of our strengths and is truly part of our DNA. Our model is a genuine partnership, sharing responsibilities, costs, profits and success.

Our mission is simple: to deliver truly exceptional care to our clients and their pets, when they need it.

We build our community on trust, and as the trusted practitioner you will always decide the best way to care for your patients in a way that suits them.



We have a flexible approach when it comes to acquiring a practice. If you're looking to release the equity you have worked hard to build up in your practice, while still protecting your legacy, please speak to us.



# The benefits of *partnering* with Medivet

If you're looking to sell a share of your practice and join as a Branch Partner, the key benefits include:

- ▶ Our Partnership model is a true Partnership – we share in the costs and profit
- ▶ Even if you have the smallest clinic, joining Medivet will give you access to state of the art equipment and specialists in our group, enabling you to practice as a large hospital – this is made possible through our unique hub-and-spoke model
- ▶ Our Support Centre team will take care of all the non-clinical aspects of running a practice – giving you the option to get involved in as little or as much as you would like to
- ▶ You can take advantage of the skills, knowledge and experience of our entire 800-strong vet community
- ▶ You will have a dedicated Clinical Operations team to support you - made up of qualified vets and nurses
- ▶ You will have complete clinical freedom in all aspects of your practice, our community is built on trust.



# If you're looking to *sell fully* to Medivet

We have a proven track record of acquiring practices, we understand that changing ownership can be a worrying time for all involved, from your practice teams through to your clients. We will work with you to understand your practice and teams to ensure we manage the process sensitively.

Every acquisition is unique – with our vast experience we know that there is no 'one fits all approach'.

Introducing  
some of our  
*Branch Partners*





**Peter Arbeid MRCVS**  
**Branch Partner and Veterinary Surgeon**  
Medivet 24-Hour Kensington

Peter was a Partner at Kynance Veterinary Clinic in Kensington. His Partner was looking for a succession plan and they were fast outgrowing their building. Peter partnered with Medivet in 2016 and was then able to relocate his practice to a new site. The move enabled him to then make it a 24-Hour practice.

**“The Partnership with Medivet is actually a true Partnership in that we both share in the practice, we share in the costs, we share in the profit, we share in the decision making. We have different roles, my role is a clinical role, their role is a supportive role and in that sense the Partnership works really, really well.”**



**Louise Rayment-Dyble MRCVS**  
**Branch Partner and Veterinary Surgeon**  
Medivet Horsford

Louise and Stuart joined the Medivet community with their practice, All Creatures in 2020. We are now working with them to grow Medivet Horsford into a 24-Hour site.

“We made the decision to become part of the Medivet group because my husband and I felt that as just a small husband and wife team, we’d taken the practice as far as it was able to go. We’d invested an awful lot of our time and energy into the practice, we found that with the increasing number of competitors in the local area, it was getting more and more difficult for us to have a work-life balance and also to run the practice to the standard that we wanted to. We felt that Medivet offered us an opportunity to not only have some help and investment, but also to retain a part ownership which has enabled us to be part of the future of the business - we weren’t ready to walk away. We’re really excited to be able to be part of the legacy of the business as it goes forward and to build on the foundations that we’ve worked really hard to get this far.”



**Andrew McVey MRCVS**  
**Branch Partner and Veterinary Surgeon**  
Medivet Orrell Park, Anfield and Mossley Hill

Andrew's father Bryan sold his practice in Orrell Park to Medivet in 2014. Andrew then went on to purchase a share in the practice and join us as a Branch Partner before then going on to buy further shares in two neighbouring Medivet practices in Liverpool.

**“When my Dad sat down with other vendors they were very much opening the laptop, looking at the spreadsheet and seeing where costs could be cut and revenue could be driven up. Whereas when he sat down with Medivet it was very much about taking care of people, taking care of pets, taking care of the staff – very much running the clinic the way we ran the clinic before the sale.”**



Reena Patel BSc (Hons) BVSc PgC (SAS) MRCVS  
**Branch Partner and Veterinary Surgeon**  
Medivet Pinner and Stanmore

Reena originally joined us as a receptionist at Medivet 24-Hour Hendon. After qualifying as a vet, she wanted to own her own practice – Medivet supported her in doing so. To begin with, she bought into Pinner before then joining forces with another Branch Partner to buy into Medivet Stanmore.

**“I can be a vet pretty much most of the day, I am focusing on the science, the clients and the animals all the bits I really like, the surgery. I still run the ethos that runs through the clinic, I manage my staff, I take care of the day to day but then all the other important admin stuff – I don’t need to worry about so much – and that gets done at a really high standard as well.”**

To find out more about  
*joining our community* or for  
a confidential chat, please  
call our acquisitions team:

John Smithers BVSc MRCVS,  
on **07375 071 298**

*or:*

Ben Hanning MRCVS,  
on **07535 971 593**

